



Vancouver, British Columbia-based Merit Consultants provided construction management services for Eldorado Gold Corp.'s Kisladag Gold Project in southwest Turkey.

# A HELPING HAND

MERIT CONSULTANTS SAYS IT HAS GROWN TO SERVE A STRONG BASE OF OVERSEAS CLIENTS WITH ITS PROJECT AND CONSTRUCTION MANAGEMENT SERVICES.

## COMPANY PROFILE

Merit Consultants  
International Inc.

[www.meritconsultants.net](http://www.meritconsultants.net)

Projected 2008 revenues:  
Approximately \$13.5 million

Headquarters: Vancouver, British  
Columbia, Canada

Employees: 60

Specialty: Project and construction  
management consulting  
services

Jay Collins, president: "We tend  
to help [clients] fairly rigorously."

**M**erit Consultants International Inc. specializes in participating in mining projects at all levels, President Jay Collins says. For instance, "[We help] small companies through the whole development process [to] the point at which they feel they've got a resource," he says. "We tend to help them fairly rigorously." Based in Vancouver, British Columbia, Canada, Merit Consultants specializes in project and construction management consulting services for clients worldwide. A group of contractors and consultants founded the firm in 1983 to serve two major mining firms, Placer and Teck Corp.

At the time, both companies "were on a campaign of very aggressive new developments and they really wanted to outsource the construction management [work]," Collins remembers. "[Merit was] born to service those two companies."

Assembling Merit Consultants' staff was not a major challenge, Collins admits. "In the 1980s, there was a fairly large group of individuals in the contracting world to draw on for our experience," he says.

In the late 1980s, Merit Consultants grew to take on more clients, Collins says. "A lot of people had come through the Teck and Placer organizations and started their own companies," he recalls, noting that those organizations hired Merit Consultants.